



**EMPLOYMENT RISK MANAGEMENT AUTHORITY (ERMA)
26th ANNUAL WORKSHOP
AGENDA**

**Monday, March 9, 2026
11:00 a.m.**

**Napa Valley Marriott
3425 Solano Ave, Napa, CA, 94558
(707) 253-8600**

In compliance with the Americans with Disabilities Act, if you need a disability–related modification or accommodation to participate in this meeting, please contact Michael Kenney at (916) 882.2160 or michael.kenney@sedgwick.com. Requests must be made as early as possible, and at least one full business day before the start of the meeting.

Documents and materials relating to an open session agenda item that are provided to the ERMA Board of Directors less than 72 hours prior to a regular meeting will be available for public inspection at 1750 Creekside Oaks Dr., Suite 200, Sacramento, CA 95833.

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1. WELCOME AND INTRODUCTIONS

2. ICE-BREAKER

3. ERMA OVERVIEW

*A. Accomplishments and Review of 2025/26 Goals & Objectives

*B. Status of the Program

1. Claims Overview

2. Member Services (Training)

3. Financial Overview

4. State of the Market

5. State of the Program: Liebert Cassidy Whitmore, Jackson Lewis and AAI
(formerly iLearning Engines)

* PowerPoint or other reference materials to be provided under separate cover in advance of the meeting.

4. PLANNING AND PROJECTED OVERVIEW FOR 2026/27 AND BEYOND

- *A. Long-Range Planning – Financial
 - 1. Review of ERMA Captive program
 - 2. Review of Target Net Position Ratios
 - 3. Uses of Net Position
- *B. Long-Range Planning - Program
 - 1. Membership Growth
 - A. ERMA Communication With Members
 - 2. Goods and Services
 - A. Litigation Management Philosophy
 - B. Data Collection
 - C. Member Documents
 - D. Website
 - 3. Targeted Training and Policy Development Initiatives and Opportunities
 - A. Leadership Training
 - 4. Open Forum

5. PRESENTATION BY DEFENSE PANEL ATTORNEY FIRM

- *A. “Making the Trial Call: When the Case is Worth the Fight” – Nathan Jackson, Liebert Cassidy Whitmore
- B. Aaron Slater, Beauchaine Consulting Group, LLC

6. STRATEGIC OUTCOME

- *A. Establish 2026/27 Goals & Strategic Objectives

7. REVIEW OF SERVICE PROVIDERS

- **A. Evaluation of Defense Panel Law Firms
- **B. Results of Vendor Services Survey

8. SUMMARY AND CLOSING STATEMENTS

- A. Closing Thoughts

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** To be distributed at the Annual Workshop